

## Message Text

UNCLASSIFIED

PAGE 01 STATE 309038  
ORIGIN EA-12

INFO OCT-01 ISO-00 EB-08 COME-00 /021 R

DRAFTED BY EA/J:R N KILPATRICK:EH  
APPROVED BY EA/J:R N KILPATRICK  
-----026518 291312Z /50  
R 282349Z DEC 77  
FM SECSTATE WASHDC  
TO AMEMBASSY TOKYO

UNCLAS STATE 309038

E.O. 11652: N/A

TAGS: BTRA

SUBJECT: VISIT BY OFFICIALS OF COMBINED INSURANCE COMPANY  
OF AMERICA

1. WILLIAM D. ROGERS, FORMER UNDER SECRETARY OF STATE FOR ECONOMIC AFFAIRS AND NOW WITH THE LAW FIRM OF ARNOLD & PORTER, HAS ADVISED US THAT THE COMBINED INSURANCE COMPANY OF AMERICA PLANS TO INVESTIGATE THE POSSIBILITY OF OBTAINING A LICENSE FROM THE GOJ TO CONDUCT ITS INSURANCE BUSINESS IN JAPAN. FOR THIS PURPOSE, MESSRS. CLEMENT STONE, PRESIDENT, GORDON DANCER AND RAYMOND I. SKILLING, EXECUTIVE VICE PRESIDENTS, WILL BE IN JAPAN FROM JANUARY 9 TO 13. ROGERS HAS REQUESTED AN APPOINTMENT FOR THEM TO CALL ON AMBASSADOR MANSFIELD TO BE FOLLOWED BY A MORE EXTENSIVE MEETING WITH APPROPRIATE EMBASSY STAFF FOR BRIEFING PURPOSES.

2. FYI: ROGERS ADVISES US THAT COMBINED INSURANCE IS NOW PRESSING A SIMILAR APPLICATION TO CONDUCT BUSINESS IN FRANCE AND THAT HE HAS FOUND IT HELPFUL TO WORK CLOSELY WITH THE EMBASSY THERE. HE EXPRESSED HIS VIEW THAT THEIR  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 309038

APPLICATION TO DO BUSINESS IN JAPAN WILL CONSTITUTE AN IMPORTANT TEST OF JAPAN'S WILLINGNESS TO OPEN ITS ECONOMY TO FOREIGN FIRMS SELLING SERVICES. HE IS HOPEFUL THAT

THE EMBASSY WILL BE ABLE TO ADVISE THE COMPANY REGARDING THE CURRENT BUSINESS ATMOSPHERE IN JAPAN AND PROSPECTS FOR THE COMPANY BEING GIVEN A LICENSE TO CONDUCT ITS BUSINESS

IN JAPAN.

3. PLEASE ADVISE IF AND WHEN THE VISITING OFFICIALS MIGHT  
CALL ON THE AMBASSADOR AND/OR MEET WITH EMBASSY STAFF. VANCE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 28-Dec-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE309038  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** R N KILPATRICK:EH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780001-0671  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19771210/aaaaaidl.tel  
**Line Count:** 66  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 02e820fb-c188-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 09-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 103119  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** VISIT BY OFFICIALS OF COMBINED INSURANCE COMPANY OF AMERICA  
**TAGS:** BTRA  
**To:** TOKYO  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/02e820fb-c188-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009